



**KIPP ACADEMY LYNN PUBLIC CHARTER SCHOOL AND  
KIPP ACADEMY BOSTON PUBLIC CHARTER SCHOOL  
MINUTES OF THE MEETING OF THE DEVELOPMENT COMMITTEE  
June 13, 2022 | 10:00am**

The meeting of the Development Committee of **KIPP ACADEMY LYNN PUBLIC CHARTER SCHOOL and KIPP ACADEMY BOSTON PUBLIC CHARTER SCHOOL** (collectively, the “Schools”) convened at 10:00am on June 13, 2022 via Zoom, held in compliance with open meeting law, at which a quorum of the committee members was present.

**The following Committee members attended by Zoom:** Nikki Barnes, Amanda Seider, Mike Kendall, Danielle Boudreau

**Additional participants:** Becca Hazlett

**The following committee members were not present:** none

Mike Kendall called the meeting to order at 10:00 am and presided throughout the meeting. He ascertained that sufficient Committee members were present at the meeting, and that, accordingly, a quorum existed.

1. Becca overviewed fundraising to date. We have met our fundraising goal!
2. The Committee discussed a new Development committee member for FY23: Michael Gaburo. Everyone approved of Mike joining the committee.

Amanda mentioned adding her colleague Corey to the Committee as well who has direct development and fundraising experience. Amanda is going to do an e-intro with Corey and Becca.

3. The Committee discussed Campaign Planning Consultants to reach a decision.
  - The Committee discussed Ben Cope first.
  - Mike feels Ben is a “no-brainer” and that working with him is more aligned to where we are.
  - Amanda really appreciates the KIPP-specific experience and alignment to our mission.
  - Danielle believes he brings a committee of people who have knowledge of the organization.



- The Committee then discussed CCS Fundraising.
  - Mike feels it's too much money and horsepower.
  - Amanda shared sometimes it didn't feel like a ton of value-add.
  - Danielle shared her experience with the consultants wasn't that strong-- that it feels too much of a big shop for us.
4. The Committee outlined meetings for FY23:
- Friday 9/16, 1-2 PM at Board Retreat
  - Thursday 11/17 9-10:30
  - Thursday 1/12, 9-10:30
  - Thursday 3/16, 9-10:30
  - Thursday 5/18, 9-10:30
5. The Committee aligned on next steps coming out of the meeting.
- Becca and Nikki are going to move forward with Ben and Jenn.
  - Danielle is going to be invited to the Committee chair for FY23.

**Mike moved to close out the June '22 Development Committee Meeting at 10:58am.**

*Michael Kendall*

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Committee Chair Signature