



**KIPP ACADEMY LYNN PUBLIC CHARTER SCHOOL AND
KIPP ACADEMY BOSTON PUBLIC CHARTER SCHOOL
MINUTES OF THE MEETING OF THE DEVELOPMENT COMMITTEE
02/09/2023 | 9:00-10:00 AM**

The meeting of the Development Committee of **KIPP ACADEMY LYNN PUBLIC CHARTER SCHOOL and KIPP ACADEMY BOSTON PUBLIC CHARTER SCHOOL** (collectively, the “Schools”) convened at *February 9th at 9 AM on via Zoom*, held in compliance with open meeting law, at which a quorum of the committee members was present.

The following Committee members attended by Zoom: *Rhonda Barnes, Briana Collins-Lee, Danielle Boudreau, Mike Gaburo, Mike Kendall, Becca Root*

Additional participants: *Matt Fates, Stephanie Pierre-Louis*

The following committee members were not present:

Becca Root called the meeting to order at *9:02 AM* and presided throughout the meeting. *She* ascertained that sufficient Committee members were present at the meeting, and that, accordingly, a quorum existed.

Minutes captured below-- be sure to capture who spoke and details of the discussion as much as possible!

1. Ice breaker on favorite places we have traveled
2. Overview of development progress towards goal- 98% towards our annual fundraising goal
 - a. Discussed foundation giving in more detail - breakdown of our annual fundraising to date, 70% of donations coming from Foundation but anticipating a drop of \$400,000 in foundation giving next year
 - b. Talked through the need to create a stronger foundation pipeline over the next couple of years
3. Conversation around board giving
 - a. 55% of the board did not make time to meet with Becca- that’s unacceptable. If you’re not willing to have a conversation around what your commitment is. We can’t pick a number because it will preclude people from the board
 - b. KIPP MA should be your top two philanthropic endeavors
 - i. You gotta give something
 - c. 100% participation - requirement



- d. Each seat has a value - fill the bucket on that seat- every seat has a \$5,000
 - i. Bring a check
 - ii. Get a check
 - iii. Or bring the knowledge of the same value
- e. Archetypes of our board members - a breakdown of seats
 - i. 10K +
 - ii. 5K-10K
 - iii. 1K-5K
 - iv. Value, perspective, community relationships
 - v. Etc
 - vi. Which one are you
- f. 100% board participation is not the goal- it's the requirement
 - i. We have to be able to say that 100% of our board members give annually.
- g. Next committee meeting we will look into creating a KIPP MA archetype map for our board members
 - i. We will hopefully present this at our April board meeting

Becca Root moved to close out the Thursday February 9th Committee Meeting at 9:58 AM.

Michael Kendall

Committee Chair Signature